



# Staff Report

**To:** Board of Directors  
**From:** Eric Dreikosen, District Manager  
**Date:** June 13, 2023  
**Re:** Supplemental Information: Play Structures Replacement Project

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*Noticed and Distributed June 12, 2023*

Directors,

Please see the attached proposal from Specified Play Equipment Company (SPEC) submitted in response to the Marinwood Park Playground: Play Structures Replacement project.

As mentioned in the original staff report for this item, the Park & Recreation Commission along with staff narrowed the selection down to two unique design options, one submitted by SPEC and one from Gametime/MRC, as their preferred choices. The Commission further requested staff return to these vendors with potential proposal modification requests and other clarifying questions. Both vendors were able to respond to our modification requests and staff were able to review their updated proposals.

The modified SPEC proposal allows for an impressive range of imaginative and physical play while maximizing the entire playground area with fun and creative features and play zones. The primary play structure proposed by SPEC is able to accommodate large numbers of children at one time by incorporating inter-connecting features including several climbing areas, multi-level elevated platforms with multiple entry/exit points, three unique slides, various styles of monkey bars & rings and suspended balance steps to create a truly “full-range” play system. The SPEC proposal also includes two stand-alone play equipment features placed in appropriate areas to help spread use throughout the playground area. Additionally, the SPEC proposal moves the swings from their current high-traffic location to a much safer location in the north-east corner while also increasing the number of swings from what currently exists. Also of note, while the playground is designated for ages 5-12 years old, the SPEC proposal includes many features that are accessible and appropriate for use by even younger ages as well.

While Gametime/MRC was able to fulfill the District’s proposal modification requests and provided a high-quality design, it simply did not compare the sheer breadth of offerings and equipment as included in the SPEC proposal. The primary play structure was significantly smaller, though they did incorporate a large stand-alone rope jungle gym structure in the north-east corner of the playground while keeping the swings in the current location at their current number of swings. Even still, Gametime/MRC did not maximize the overall playground area to the same extent as SPEC nor did the included equipment have the same use capacity and potential age range.

In regards to cost, the modified SPEC proposal came in right at budget with a total cost of \$215,055. The modified Gametime/MRC proposal came in well over budget with a total cost of \$234,747.

Based on staff review of the respective modified responses, staff strongly believes the final proposal submitted by SPEC to be the superior option.

**Staff Recommendation:** Authorize staff to accept the proposal from and enter into contract with Specialized Play Equipment Company for the Marinwood Park Playground: Play Structure Replacement project.

# Marinwood Park Playground

**SPEC**  
SPECIFIED PLAY EQUIPMENT CO.

121 #1 INDUSTRIAL RD. BELMONT, CA 94002  
www.SPECPLAY.com | 800.475.1071

  
**Marinwood**  
Community Services District

RFP RESPONSE  
May 31, 2023



# Why SPEC?!

**Specified Play Equipment Company's** mission is to develop **self-regulated** play experiences for people of all ages and abilities to exercise **risk, failure,** and **mastery.** Play should be multifaceted, unprescribed, and open to interpretation.



## Risk

For every playground we design, we consider the importance of challenge. If you can conquer every element, every play experience, from the initial visit, why would you come back? We design play spaces to entice problem solving and creativity, both physically and mentally: How can I reach this? What ways can I jump from here to here? How do I climb to the top of this? Can I make it across without touching the ground?

## Failure

Maybe the first time you try to grab that next monkey bar, you miss. Maybe that same thing happens the second and third time as well. Experiencing failure is an important part of life, and play is a constructive and necessary tool for understanding this.

## Mastery

Through failure, we understand the importance of perseverance. Perhaps it's the fourth try that you finally make it across the monkey bars. Through play, we learn some tasks take multiple tries to be successful. It is this risk, failure, and mastery that makes the win that much sweeter. Is there any better feeling than that?!

## Creativity

We don't believe in cookie cutter playgrounds. We believe in site specific, site appropriate, imaginative play spaces. We believe in color, shapes, and textures using the highest quality materials, and we only work with independent and innovative manufacturers that share that same ethos.

# Our Process!

Here at SPEC, we do things a little differently. We are equal parts designer, supplier, installer, and playground enthusiast. We see each project holistically and believe in site specific designs. We love working with landscape architects, cities, and communities to create unique, one-of-a-kind destination play spaces.

## How We Develop Concepts:

- We visualize and catalog the site as a whole, understanding the social, physical, and cultural components at play. Is there a historical aspect to the space? Is there a theme in the community? Is there a strong all-abilities focus? We take these pieces and use them to formulate a unifying concept and an overall design direction.
- For Marinwood Park accentuating the creek-side location and surrounding natural environment is important to the city and community. We can use this theme as a diving board to drive form, function, and materiality in play. As they would in nature children can jump from log to log on the log pile, use their imagination in the Flora playhouse village, climb to exhilarating heights on the Berliner Neptun and Burke play structure.

## Our Deliverables:

- Seeing is believing. For every project, we provide full CAD plans, PDFs, renderings, and 3D models. We also work directly with our clients to provide full construction documentation support throughout the project.

## Project Understanding:

- The play structures layout shall fit within the existing playground areas as shown on the site drawings.
- There will be two options, the base bid and add alt bid. The main playground will serve youth ages 5-12 and the tot playground will serve youth ages 2-5.
- The design should be unique, nature-oriented, and use neutral and earth tones.
- The playground should use be inclusive and include different types of swings, climbing structures, tall slides, imaginative play, and components that create excitement and thrill. .
- The overall project budget is \$215,000 for both the base bid and add alt options.








# Marinwood RFP | Project Approach and Understanding

[www.specplay.com](http://www.specplay.com)  
[info@specplay.com](mailto:info@specplay.com)  
800.475.1071





COLOR KEY	
	BROWN
	TAN
	OLIVE
	TAN/GREEN
	OLIVE/BLACK



3D Designer: Sam



EKO ULTIMATE



FORMIS FREE 5-12



VIPER SPIRAL SLIDE



TRIGON TOWER



VIPER S SLIDE



TAKTIKS BOW



Comet Spinner

Design Option 1 Base Bid | BCI Burke

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# Design Option 1 Base Bid | BCI Burke

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The use and layout of play components identified in this plan conform to the CPSC guidelines. U.S. CPSC recommends the separation of age groups in playground layouts.

PLAYGROUND ACCESSIBILITY (Provided/Required)				
TOTAL EVENTS	ELEVATED EVENTS	TRANSFER ACCESSIBLE EVENTS	RAMP ACCESSIBLE EVENTS	TYPES OF GROUND EVENTS
25	8 / 4	8 / 0	0 / 0	20 / 3
				7 / 3

**OVERALL BOUNDING OF USE ZONES**  
 Area: 12901.3 sq.ft.  
 Perimeter: 459 ft.  
**STRUCTURE SIZE:** 98' 5" x 131' 2"  
**POST SIZE(S):** 5"

**\*\*The space requirements shown here are to ASTM standards. Requirements for other standards may be different.**

**SERIES LINE:** Nucleus | Intensity | Burke Basics

**GROUP:**  
 Structure | Freestanding

**DESIGNED FOR AGES:**  
 5 to 12

**Marinwood Park**  
 San Rafael, CA 94903

**Burke**  
 PLAY THAT MOVES YOU.

**SITE PLAN VIEW**

06/08/2023

**Specified Play Equipment Company**  
**137-168492-2**

Designer: Kailee Hendrickson

BCI BURKE COMPANY, LLC | PO BOX 549 FOND DU LAC, WI 54936-0549 | 920.921.9220 | BCIBURKE.COM

Warning: Accessible safety surfacing material is required beneath and around this equipment that is compliant with ASTM, CPSC, and ADAAG requirements.

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Belmont, CA 94002

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www.specplay.com

**ADDRESS**

Eric Dreikosen

Marinwood Community Services

District

775 Miller Creek Road

San Rafael, CA 94903

**SHIP TO**

Eric Dreikosen

Marinwood Community Services

District

775 Miller Creek Road

San Rafael, CA 94903

**Estimate 2813****DATE 06/12/2023****EXPIRATION DATE 07/14/2023****TRACKING NO.**

Option 1 - Base Bid

**DEPOSIT DUE NOW**

50% due with order

**CSLB# 1050307**

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**DIR# 1000064237**

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ACTIVITY	QTY	RATE	AMOUNT
<b>BCI Burke Equipment</b> Equipment per plan #137-168492-2 for children 5-12 years old.	1	84,859.00	84,859.00T
<b>Discount</b> SPEC Play/Manufacturer Discounts	1	-20,000.00	-20,000.00T
<b>Design Development</b> Drafting, shop drawings, fabrication of play equipment (labor nontaxable)	1	39,200.00	39,200.00
<b>Demolition</b> Removal and disposal of (2) 5-12 steel tan/green play structures and steel green 2- bay arch swings to include footings.	1	21,991.00	21,991.00
<b>Site Prep</b> Provide labor and equipment to pull-back & stockpile approx. 150 CY existing wood chips figured at 12" depth, area 3133 SF	1	5,484.00	5,484.00
<b>Installation Service</b> Provide labor and equipment to re-install approx 150 CY wood chips spread evenly, area 3133 SF.	1	4,255.00	4,255.00

Please write checks to  
Specified Play Equipment Co (SPEC Play)  
121 #1 Industrial Road  
Belmont, CA 94002



ACTIVITY	QTY	RATE	AMOUNT
<b>Installation Service</b> Installation only of owner provided Burke Nucleus Intensity Basics 5-12 Play Structures and Swings per plan 137-168492- 2 to manufacturer recommendations through soil. Footing spoils disposed off-site.	1	63,493.00	63,493.00
<b>Freight</b> Freight and packaging	1	8,081.00	8,081.00
<b>Receive and Offload</b> Provide labor and storage to offload Burke 137-168492-2 shipment at Marinwood Park, includes disposal of shipment packaging.	1	2,342.00	2,342.00
<b>Bonding</b> 100% Payment and performance bonds paid for by SPEC Play (\$7,500 Value)	1	0.00	0.00
PLEASE NOTE: -Lead time is 16-18 weeks. -Marin County Prevailing wages applied. -Trucking and Bobcat access required. -Receive and offload of equipment not included in quote.			

ACCEPTANCE By signing below, you acknowledge and agree to our estimate, contract, exclusions, conditions, payments, and Terms and Conditions attached shall comprise to be the Agreement. The values shown above represent a specific scope; no other work should be assumed unless specifically noted in the text of the above line items.

TERMS: Client must pay 50% of the equipment listed in the Estimate amount within 5 calendar days of invoicing. Client must pay remaining balance of all equipment on or before its delivery. Client must pay the balance of the entire Estimate and/or CO within 30 calendar days of notice by SPEC that Project is Complete.

Failure to pay any amount when due shall cause interest to begin to accrue at 12% per annum on the entire unpaid amount of the Agreement. Any late payment will cause Client being responsible for a 2% late fee on any late payment. Any action by SPEC to enforce collection of Agreement amount owed, Client must pay all attorney fees and costs.

SUBTOTAL	209,705.00
TAX	5,350.87

<b>TOTAL</b>	<b>\$215,055.87</b>
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